

Research in GERONTOLOGICAL NURSING

Advertising/Sales Office

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SLACK[®]
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TO ADVERTISE, CONTACT:

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RESEARCH IN GERONTOLOGICAL NURSING is a forum for disseminating peer-reviewed, interdisciplinary, cutting-edge gerontological nursing research and theory to investigators, educators, academicians, clinicians and policymakers involved with older adults in all health care settings.

The Journal publishes manuscripts reporting research, theory, integrative and systematic reviews, instrument development and research methods. It also includes **Research Briefs** and **Focus on Methods** papers, all of which aim to improve the wellness and quality of care of the older adult population.

Subscribers also benefit from our featured Online Advanced Release, which allows them to read articles before they appear in the print issue!

Make your message stand out with these unique advertising opportunities:

- Cover-tips
- BRCs
- Supplements
- Belly Bands
- Polybagged Outserts
- Advertorials

Receive 6 free ads with the Gerontological Connection Discount

Sign a 12x contract in the JOURNAL OF GERONTOLOGICAL NURSING and receive 6 free ads (one in each issue) in RESEARCH IN GERONTOLOGICAL NURSING.



RATES AND DISCOUNTS

- Effective Rate Date:** January 2022 for all advertisers.
- Rates:**
 - Earned rates are given to advertisers (parent company and its subsidiaries) based on the total number of pages placed within a 12-month period. The earned rate is determined by the number of insertions. Fractional pages count as single pages and each page of an insert counts as one page.
 - Agency commission:** Fifteen percent gross billings on space, color, cover, and preferred position charges.
 - Cash discount:** Two percent if paid within 10 days of invoice date. No discount allowed after this period.
- Black-and-white rates:**

Frequency	One Page	1/2 Page	1/4 Page
1x	\$725	\$505	\$330
4x	690	500	310
8x	655	475	295
12x	645	470	275
24x	600	440	255
36x	590	425	245
48x	580	410	235

Color: In addition to earned black-and-white rates.

Charge per color per page or fraction

Standard color.....	\$560	Four color	\$1,530
Matched color	\$765	Four color + PMS	\$2,040
Metallic color	\$1,020	Four color + metallic....	\$2,550

- Bleed:** No charge
- Covers, Positions:**
 - Covers:**
 - Second cover:** Earned b/w rate plus 25%. Color additional.
 - Third cover:** Earned b/w rate plus 15%. Color additional.
 - Fourth cover:** Earned b/w rate plus 50%. Color additional.
 - Special positions:**
 - Facing table of contents:** Earned b/w rate plus 15%. Color additional.
 - Facing first text:** Earned b/w rate plus 15%. Color additional.
- Discount Programs:**
 - Combined Earned Frequency Discount:** All insertions of a parent company and its subsidiaries are combined to determine the earned frequency rate. Advertisers may combine advertisements run in all Healo and SLACK publications to achieve maximum frequency.
 - Gerontological Connection Discount:** Sign a 12x contract in the JOURNAL OF GERONTOLOGICAL NURSING and receive 6 free ads in RESEARCH IN GERONTOLOGICAL NURSING.
 - Free Ad Program: Buy 2, Get 1 Free.** Purchase two ads any time during 2022 and receive an additional ad of equal size and color in the same publication at no cost. *Gerontological Connection Discount and FREE Ad Program Discount cannot be combined.
 - Clinical Trial Ad Buy One, Get One Free:** Clinical trial advertisements may run a second insertion of the same ad unit in any issue for no charge. Ad creative must promote participation in a current clinical trial. Corporate and/or disease state advertisements are not eligible. May not be combined with other Continuity, Free Ad or New Advertiser Discounts.
 - Corporate Discount:** Total net spend achieved in the year 2022 will set a Corporate Discount to be taken off 2023 advertising.
 - When taking advantage of more than one Discount Program, discounts must be taken in the following order:**
 - Gross cost:**
 - FREE Ad Program
 - Less Healo Strategic Solutions Corporate Discount
 - Less 15% Agency Discount
 - Equals net cost**
- Classified/Recruitment Display Advertising:** Please contact your sales representative at slack@kerhgroup.com. Toll Free: 855-233-8100. Phone: 484-362-2365.
- Online Advertising Rates:** Please contact your sales representative for more information.

ISSUANCE AND CLOSING

- First Issue:** January 2008
- Frequency:** 6
- Issue Dates:** Third week of odd months
- Mailing Class:** Periodical Class
- Closing and Material Due Dates:**

Issue	Ad Closing	Material Due
January/February	12/1/2021	12/22/2021
March/April	2/1/2022	2/23/2022
May/June	4/1/2022	4/25/2022
July/August	6/1/2022	6/24/2022
September/October	8/1/2022	8/24/2022
November/December	10/3/2022	10/25/2022

- Extensions:** If an extension date for material is agreed upon and material is not received by the Publisher on the agreed date, the advertiser will be charged for the space reserved.
- Cancellations:** If, for any reason, an advertisement is cancelled after the closing date, the Publisher reserves the right to repeat a former ad at full rates. If the advertiser has not previously run an ad, the advertiser will be charged for the cost of space reserved. Neither the advertiser nor its agency may cancel advertising after the closing date.

EDITORIAL

- General Editorial Direction:** RESEARCH IN GERONTOLOGICAL NURSING is a forum for disseminating peer-reviewed, interdisciplinary, cutting-edge gerontological nursing research and theory to investigators, educators, academicians, clinicians and policymakers involved with older adults in all health care settings.
- Average Issue Information:**
 - Average number of articles per issue:** 5
 - Average article length:** 10 pages
 - Editorial departments and features:** Research Briefs, Focus on Methods, Instrument Development, Integrative and Systematic reviews, Empirical research, Theory
- Origin of Editorial:**
 - Articles or abstracts from meetings or other publications:** No
 - Staff written:** N/A
 - Solicited:** 5%
 - Submitted:** 95%
 - Peer review:** Yes – Blind, juried (peer-reviewed) critique

CIRCULATION

- Circulation Distribution:**
 - Paid:** 100%
 - Controlled:** 0%
- Demographic Selection Criteria:**
 - Circulation parameters:** Gerontological professionals involved with improving care of older adults.
 - Circulation breakdown:**
 - U.S. & Canada:
 - Other international:
 - Paid information:**
 - Paid: 10
 - Association members: N/A
 - Subscriptions: 10
 - Subscription rates:** U.S.: \$163/yr; outside the U.S.: add \$66/yr; Canada: add 5% tax/year
- Circulation Verification:**
 - SRDS Sworn Statement:** June 2021
 - Printer & Mailing House:** Sheridan Press
 - Estimated total circulation for 2022:** 135

GENERAL INFORMATION

20. **Requirements for Advertising Acceptance:** Advertisements for professional and non-professional products or services are accepted provided they are in harmony with the policy of service to the healthcare profession and subject to Publisher's approval. Non-professional products and service advertisers must submit ad copy two weeks prior to closing date.
21. **New Product Releases:** Yes
22. **Editorial Research:** Once a year
23. **Ad Format and Placement Policy:**
- a) **Format**
- | | |
|------------------------------|--------------------------|
| 1. between articles <u>X</u> | 3. stacked _____ |
| 2. welled _____ | 4. within articles _____ |
- b) **Are ads rotated?:** Yes
24. **Ad/Edit Information:** 30/70 Ad/Edit Ratio
25. **Value-Added Services:** Bonus distribution
26. **Full-Text Online:** RESEARCH IN GERONTOLOGICAL NURSING offers full-text articles online at its Web site, Healio.com/RGN. This valuable tool allows subscribers unlimited access to every article in each issue, providing them with an online reference for current articles, as well as archived articles. In addition, non-subscribers may obtain full-text articles on a pay-per-view basis.
27. **Reprint Availability:** Yes, email scsreprints@sheridan.com.
28. **Publisher's Liability:** The Publisher shall not be liable for any failure to print, publish, or circulate all or any portion of any issue in which an advertisement accepted by the Publisher is contained if such failure is due to acts of God, strikes, war, accidents, or other circumstances beyond the Publisher's control.
29. **Indemnification of Publisher:** In consideration of publication of an advertisement, the advertiser and the agency, jointly and separately, will indemnify, defend, and hold harmless the publication, its officers, agents, and employees against expenses (including legal fees) and losses resulting from the publication of the contents of the advertisement, including without limitation, claims or suits for libel, violation of right of privacy, copyright infringements, or plagiarism.
30. **Competitor Information:** RESEARCH IN GERONTOLOGICAL NURSING does not accept advertisements that contain competitor(s)' names, publication covers, logos or other content.
31. **Advertorials:** In order to be considered for acceptance, advertisements or inserts which contain text or copy describing a product or surgical technique, must be substantially different in text and font of the receiving publication and the word "ADVERTORIAL" or "ADVERTISEMENT" will be prominently displayed in 10 point black type in ALL CAPS at the center top of the ad.
32. **Billing Policy:** Billing to the advertising agency is based on acceptance by the advertiser of "dual responsibility" for payment if the agency does not remit within 90 days. The Publisher will not be bound by any conditions, printed or otherwise, appearing on any insertion order or contract when they conflict with the terms and conditions of this rate card.

INSERT AND BRC INFORMATION

33. **Availability and Acceptance:**
- a) **Availability:** Two- to eight-page inserts are available full run. Demographic and/or geographic inserts are limited to three per issue. Short-cut or gatefold inserts are accepted.
- b) **Acceptance:** A sample of the insert must be submitted to the Publisher for approval.
34. **Insert Charges:** Furnished inserts billed at black-and-white space rate at frequency earned. Commissionable.
35. **Insert Sizes and Specifications:**

	Paper Stock		Max Micrometer Reading
	Maximum	Minimum	
2 page (one leaf)	80# coated text	70# coated text	.004"
4, 6, 8 page	70# coated text	60# coated text	.004"

All inserts to be full size, supplied untrimmed, printed, folded (except single leaf), and ready for binding. Varnished inserts are accepted at the Publisher's discretion. Inserts are jogged to head.

36. **Trimming:** Ship folded. Supply size: 8 $\frac{3}{8}$ " x 11 $\frac{1}{8}$ ". Trim size: 8 $\frac{1}{8}$ " x 10 $\frac{7}{8}$ ". Trimming of oversized inserts will be charged at cost. Keep live matter $\frac{1}{4}$ " from trim edges and $\frac{3}{16}$ " from gutter trim. Book is jogged to head. Head, foot, and outside edge trim $\frac{1}{8}$ ".
37. **BRCs:**
- a) **Pricing:** Contact your sales representative for pricing.
- b) **BRC Specifications:** 3 $\frac{1}{2}$ " x 5" minimum to 4 $\frac{1}{4}$ " x 6" maximum, perforated with $\frac{1}{2}$ " lip (from perforation) for binding. Add $\frac{1}{8}$ " for foot trim. Cardstock minimum: 75# bulk or higher.
38. **Quantity:** Full run – 500 (estimated). Exact quantity will be given upon Publisher's approval of insert, or call Publisher prior to closing date.
39. **Shipping:** Inserts must be shipped in cartons and have publication name, issue date, and insert quantity clearly marked. Inserts shipped in e-containers cannot be verified and SLACK will not be responsible for shortages on press. Make sure all pieces are oriented the same way in the carton (all facing the same direction). Do not include slip sheets in between pieces or shrink wrap in bundles. Additional costs will be incurred if hand work is necessary to remove slip sheets and/or shrink wrapping.

AD REQUIREMENTS

40. **Available Advertising Unit Sizes:**

	Non-bleed Sizes		Bleed Sizes*	
	Width	Height	Width	Height
Full Page Spread	15 $\frac{3}{4}$ "	x 10 $\frac{3}{8}$ "	16 $\frac{1}{2}$ "	x 11 $\frac{1}{8}$ "
Full Page	7 $\frac{5}{8}$ "	x 10 $\frac{3}{8}$ "	8 $\frac{3}{8}$ "	x 11 $\frac{1}{8}$ "
$\frac{1}{2}$ Page (Horizontal)	7 $\frac{5}{8}$ "	x 4 $\frac{3}{4}$ "	8 $\frac{3}{8}$ "	x 5 $\frac{1}{2}$ "
$\frac{1}{2}$ Page (Vertical)	3 $\frac{3}{8}$ "	x 10 $\frac{3}{8}$ "	4 $\frac{1}{8}$ "	x 11 $\frac{1}{8}$ "
$\frac{1}{4}$ Page	3 $\frac{5}{8}$ "	x 5"		

Trim size of Journal: 8 $\frac{1}{8}$ " x 10 $\frac{7}{8}$ "

a) Bleed ads use non-bleed sizes for live area. If in doubt about size, contact the SLACK office.

b) For spread ads, keep content (images/text) $\frac{1}{4}$ " from each side of gutter

c) To view thumbnails of ad spaces, visit Healio.com/adspecs.

41. **Paper Stock:**
- a) **Inside pages:** 70 lb. gloss
- b) **Covers:** 100 lb. gloss
42. **Type of Binding:** Perfect bound
43. **Digital Ad Requirements:** For specifications, go to Healio.com/adspecs.
- Color Proofs:** One proof made from supplied files and meeting SWOP specifications, must be provided with data file. Proof must be at 100% of the print size. Publisher accepts Kodak approvals, Matchprints, Chromalins, High-end Epson Quality or Iris Digital proofs.
- If only color lasers are furnished, color match on press cannot be guaranteed.**
- Note:** Spread ads should be sent as a one-page file.
- Ad File Submission:** Electronic files must be submitted as a high-resolution, print ready PDF. Minimum 300 dpi. Contact the sales administrator for file sharing options.
44. **Disposition of Materials:** Digital files will be held one year from date of last insertion and then destroyed.

CONTACT INFORMATION

Insertion Orders and Ad Materials:
Ann Marie Haley
 RESEARCH IN GERONTOLOGICAL NURSING
 6900 Grove Road
 Thorofare, NJ 08086 USA
 856-994-9909 x323
ahaley@healiohss.com

Send inserts and BRCs to:
Lisa Harrold
 RESEARCH IN GERONTOLOGICAL NURSING
 Sheridan Press
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 Hanover, PA 17331